



Contact Information

InterOcean Advisors LLC
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www.ioadvisors.com

Industry Focus

InterOcean has advised many companies in the Metal Products arena, including a wide range of metal fabrication and machining companies producing components and finished products. Our industry focus facilitates the identification of important industry and market trends, enabling us to anticipate issues that often arise related to valuation, transaction structure and other key deal terms. Moreover, our emphasis on building relationships with private equity groups, industry participants and lenders focused on the Metal Products arena offers particular relevance for owners and management teams seeking a capital transaction.

Metal Products Team Leaders

- Bob Wujtowicz ***
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- Nick Newlin ***
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Representative Metal Products Clients

Prior clients have possessed a wide range of capabilities, including stamping, roll forming, extruding, turning, milling, plasma and laser cutting, welding, heat treating, design/engineering, tooling and prototyping.

Phoenix, AZ



F & B Mfg. Co.

Manufacturer of highly specialized, precision component parts and sub-assemblies for aircraft engines, auxiliary power units and environmental control systems

Pittsburgh, PA



L.B. Foster

Manufacturer, fabricator and distributor of quality transportation and construction materials, with a focus on rail, construction and tubular products

Ormond Beach, FL



Homac Manufacturing Co.

Manufacturer of secondary underground distribution connectors and overhead distribution and substation connectors



Firm Overview

InterOcean Advisors LLC is one of North America's leading specialty investment banks focused on serving middle market companies in the manufacturing sector. InterOcean advises corporations, private business owners, private equity groups and management teams, offering the following services:

- Mergers & Acquisitions
- Sale / Divestiture Advisory
- Private Capital Sourcing (Debt and Equity)
- Financial Advisory

Our suite of services is designed to create value for our clients by combining the sophisticated financial advice and extensive industry knowledge of experienced bankers with professionalism, integrity and senior level attention. InterOcean's senior bankers have over 100 years of collective M&A experience. Coupled with deep industry knowledge, this experience facilitates the identification of key value drivers, as well as qualified buyers and investors, thereby improving the likelihood of a transaction closing at a premium value and on a timely basis.

International Capabilities

InterOcean is the sole U.S. member of the Terra Corporate Finance Alliance, a growing international alliance of investment banks with operations in North America, South America, Europe, the Middle East, Africa and Asia. Through this network, InterOcean has a global reach uncommon for a middle market investment bank. It provides InterOcean with a platform for offering enhanced identification of, and access to, potential transaction parties around the globe.

Collectively, over the past few years, the Terra network has advised on more than 200 M&A transactions with a total value in excess of USD \$10 billion.

