



Contact Information

InterOcean Advisors LLC
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Industry Focus

InterOcean has advised many companies in the Construction industry, including producers of construction raw materials, manufacturers of products and systems required in construction projects and contractors providing services to support public and private clients with respect to transportation infrastructure. Our industry focus facilitates the identification of important industry and market trends, enabling us to anticipate issues that often arise related to valuation, transaction structure and other key deal terms. Moreover, our emphasis on building relationships with private equity groups, industry participants and lenders focused on the Construction industry offers particular relevance for owners and management teams seeking a capital transaction.

Construction Materials & Services Team Leader

- **Nick Newlin ***
Managing Director
312.698.6918
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Representative Construction Clients

Prior clients have included aggregates and cement producers, sewage product and system companies, engineering companies and general/heavy highway contractors.

North East, MD



Maryland Materials

Provider of high quality granite and trap rock aggregates and crushed stone products

Griffith, IN



Walsh & Kelly

General and asphalt paving contractor that supplies construction services to government agencies and private sector customers

Columbus, OH



Advanced Drainage Systems

Manufacturer of HDPE and concrete drainage and sewage systems



Firm Overview

InterOcean Advisors LLC is one of North America's leading specialty investment banks focused on serving middle market companies in the manufacturing sector. InterOcean advises corporations, private business owners, private equity groups and management teams, offering the following services:

- Mergers & Acquisitions
- Sale / Divestiture Advisory
- Private Capital Sourcing (Debt and Equity)
- Financial Advisory

Our suite of services is designed to create value for our clients by combining the sophisticated financial advice and extensive industry knowledge of experienced bankers with professionalism, integrity and senior level attention. InterOcean's senior bankers have over 100 years of collective M&A experience. Coupled with deep industry knowledge, this experience facilitates the identification of key value drivers, as well as qualified buyers and investors, thereby improving the likelihood of a transaction closing at a premium value and on a timely basis.

International Capabilities

InterOcean is the sole U.S. member of the Terra Corporate Finance Alliance, a growing international alliance of investment banks with operations in North America, South America, Europe, the Middle East, Africa and Asia. Through this network, InterOcean has a global reach uncommon for a middle market investment bank. It provides InterOcean with a platform for offering enhanced identification of, and access to, potential transaction parties around the globe.

Collectively, over the past few years, the Terra network has advised on more than 200 M&A transactions with a total value in excess of USD \$10 billion.

