



Contact Information

InterOcean Advisors LLC
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Industry Focus

InterOcean has worked with many companies in the Building Products industry, including manufacturers of products for new construction and repair/remodeling for both the residential and non-residential housing markets. Our industry focus facilitates the identification of important industry and market trends, enabling us to anticipate issues that often arise related to valuation, transaction structure and other key deal terms. Moreover, our emphasis on building relationships with private equity groups, industry participants and lenders focused on the Building Products industry offers particular relevance for owners and management teams seeking a capital transaction.

Building Products Team Leaders

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- Keith Medick**
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Representative Building Products Clients

Prior clients have included saw mills, truss and wall panel producers, window and door manufacturers, roofing supply companies and HVAC system manufacturers.

Bayport, MN



Andersen Corporation

Manufacturer of full line of windows and doors for the new construction and renovation markets

Auburn Hills, MI



Guardian Industries, Inc.

Manufacturer of insulation, glass and millwork

Dallas, TX



Dal-Tile International, Inc.

Manufacturer and distributor of ceramic wall and floor tile



Firm Overview

InterOcean Advisors LLC is one of North America's leading specialty investment banks focused on serving middle market companies in the manufacturing sector. InterOcean advises corporations, private business owners, private equity groups and management teams, offering the following services:

- Mergers & Acquisitions
- Sale / Divestiture Advisory
- Private Capital Sourcing (Debt and Equity)
- Financial Advisory

Our suite of services is designed to create value for our clients by combining the sophisticated financial advice and extensive industry knowledge of experienced bankers with professionalism, integrity and senior level attention. InterOcean's senior bankers have over 100 years of collective M&A experience. Coupled with deep industry knowledge, this experience facilitates the identification of key value drivers, as well as qualified buyers and investors, thereby improving the likelihood of a transaction closing at a premium value and on a timely basis.

International Capabilities

InterOcean is the sole U.S. member of the Terra Corporate Finance Alliance, a growing international alliance of investment banks with operations in North America, South America, Europe, the Middle East, Africa and Asia. Through this network, InterOcean has a global reach uncommon for a middle market investment bank. It provides InterOcean with a platform for offering enhanced identification of, and access to, potential transaction parties around the globe.

Collectively, over the past few years, the Terra network has advised on more than 200 M&A transactions with a total value in excess of USD \$10 billion.

