



Contact Information

InterOcean Advisors LLC
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Industry Focus

InterOcean has advised many companies in the Aerospace & Defense industry, including manufacturers of structural parts, ground support equipment, and components for engines, auxiliary power units and environmental control systems, among others. Our industry focus facilitates the identification of important industry and market trends, enabling us to anticipate issues that often arise related to valuation, transaction structure and other key deal terms. Moreover, our emphasis on building relationships with private equity groups, industry participants and lenders focused on the Aerospace & Defense industry offers particular relevance for owners and management teams seeking a capital transaction.

Aerospace & Defense Team Leader

- **Nick Newlin ***
Managing Director
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Representative Aerospace & Defense Clients

Prior clients have possessed a wide range of capabilities, including special processes such as welding, brazing, conventional machining, non-conventional (laser) machining, heat treating, hydroforming, and non-destructive testing.

Phoenix, AZ



F & B Mfg. Co.

Manufacturer of highly specialized, precision component parts and sub-assemblies for aircraft engines, auxiliary power units and environmental control systems

Arlington, TX



Progressive, Inc.

Specializes in the profile milling of complex aluminum and titanium parts for military and commercial aircraft

Phoenix, AZ



Joined Alloys, Inc.

Global supplier of build-to-print complex machined sheet metal fabrications, including welded and mechanical assemblies, primarily for engine and exhaust applications



Firm Overview

InterOcean Advisors LLC is one of North America's leading specialty investment banks focused on serving middle market companies in the manufacturing sector. InterOcean advises corporations, private business owners, private equity groups and management teams, offering the following services:

- Mergers & Acquisitions
- Sale / Divestiture Advisory
- Private Capital Sourcing (Debt and Equity)
- Financial Advisory

Our suite of services is designed to create value for our clients by combining the sophisticated financial advice and extensive industry knowledge of experienced bankers with professionalism, integrity and senior level attention. InterOcean's senior bankers have over 100 years of collective M&A experience. Coupled with deep industry knowledge, this experience facilitates the identification of key value drivers, as well as qualified buyers and investors, thereby improving the likelihood of a transaction closing at a premium value and on a timely basis.

International Capabilities

InterOcean is the sole U.S. member of the Terra Corporate Finance Alliance, a growing international alliance of investment banks with operations in North America, South America, Europe, the Middle East, Africa and Asia. Through this network, InterOcean has a global reach uncommon for a middle market investment bank. It provides InterOcean with a platform for offering enhanced identification of, and access to, potential transaction parties around the globe.

Collectively, over the past few years, the Terra network has advised on more than 200 M&A transactions with a total value in excess of USD \$10 billion.

